



BUILD ELECTRONICS BETTER

# The Current Sentiment of the Global Electronics Manufacturing Supply Chain

*Monitoring the Pulse of the Global Electronics Industry*

August 2024

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# Executive Summary



## > Electronics Industry Sentiment Rebounds in August After Three-Month Decline

- Sentiment in the electronics industry saw a modest uptick in August, though it remains below the peak observed in April 2024. The improvement was driven by stronger demand and reduced costs.

## > Industry Demand on the Rise

- The Demand Index increased 3.3% in August. This rise was fueled by better, albeit still contracting, backlog, capacity utilization that shifted to expansion, and heightened order sentiment. Specifically, the New Orders Index and the Backlog Index both climbed by 3 points, while the Shipment Index improved by 2 points. The Capacity Utilization Index saw a significant rise of 5 points, reaching 104.

## > Easing Cost Pressures

- Cost pressures eased slightly in August, with both the Labor Costs Index and the Material Costs Index dropping by 1 point. Despite this decline, both indexes remain in expansionary territory, indicating that a majority of businesses continue to face cost challenges. Notably, the Labor Costs Index hit a new low for the year.

## > Industry Outlook Improves in August

- The overall industry outlook remained robust in August, although demand sentiment has cooled from earlier highs this year.

## > Geopolitical Risks and Trade Policy Concerns

- This month's special survey highlighted that over 40% of electronics manufacturers are "Very" or "Extremely" concerned about geopolitical risks (42%) and the impact of trade policies and tariffs (44%) on their operations.

# Current Conditions for the Electronics Supply Chain

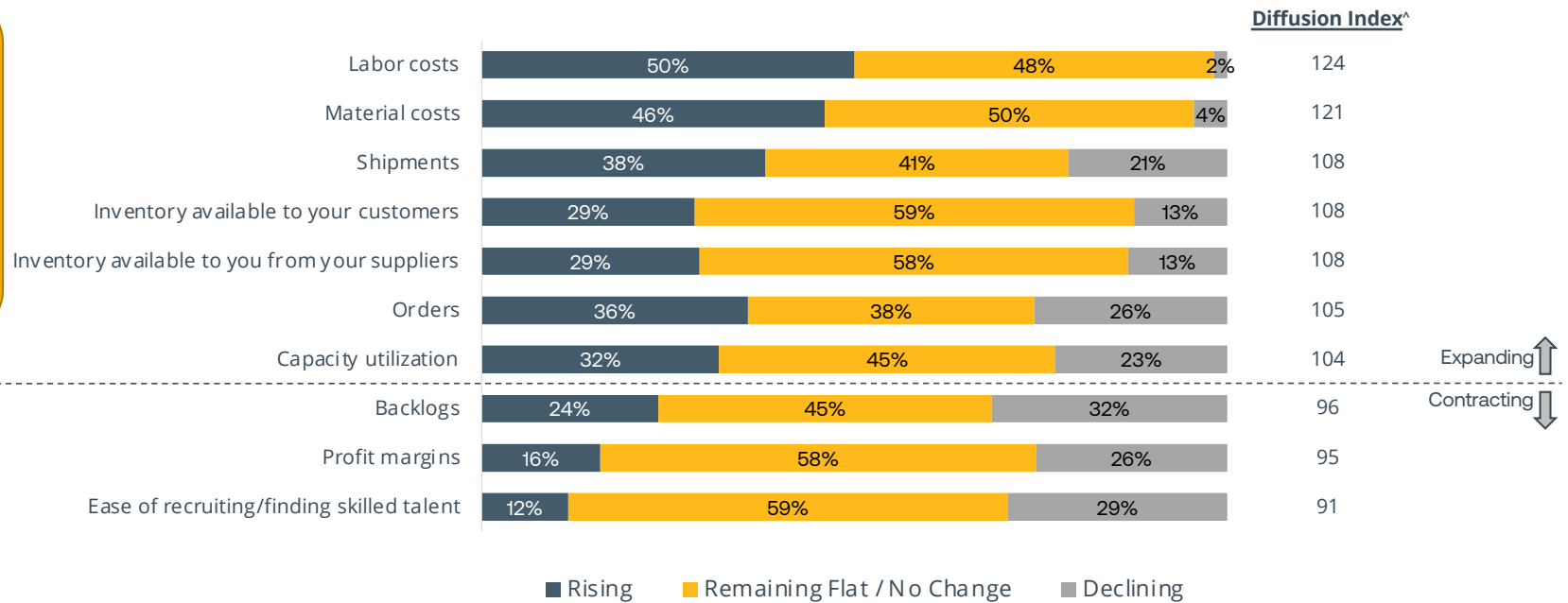


## Current Direction of Key Business Indicators

-- Total --

Half (50%) of electronics manufacturers are currently experiencing rising labor costs, with 46% reporting increased material costs.

At the same time, ease of recruitment, profit margins, and backlogs are presently declining.



<sup>^</sup>A diffusion index is a statistical measure used to detect economic turning points.

# Regional Differences in Current Conditions



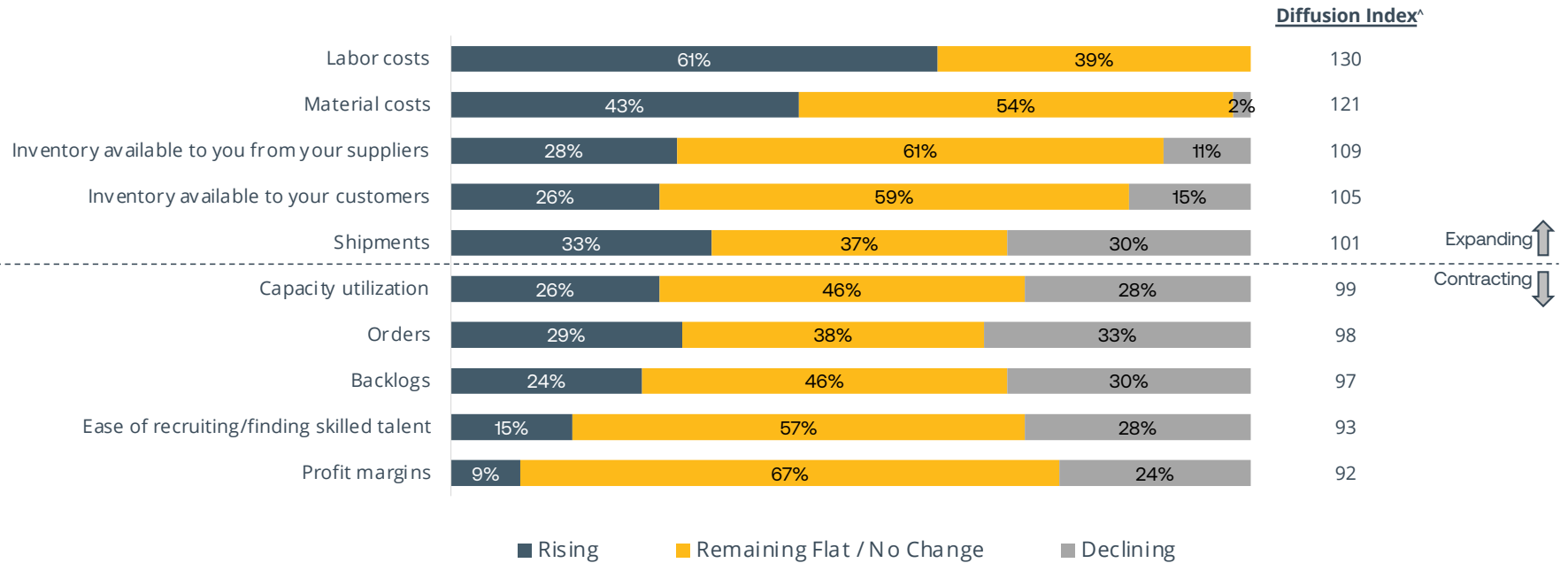
- Profit margins are declining more so among firms in Europe when compared to those operating globally.
  - Nearly half (46%) of electronics manufacturers in Europe are currently experiencing a decline in profit margins, which compares to a significantly lower 5% among global firms.

# The View From Companies Primarily Operating in North America



## Current Direction of Key Business Indicators

-- Primary Region: North America --



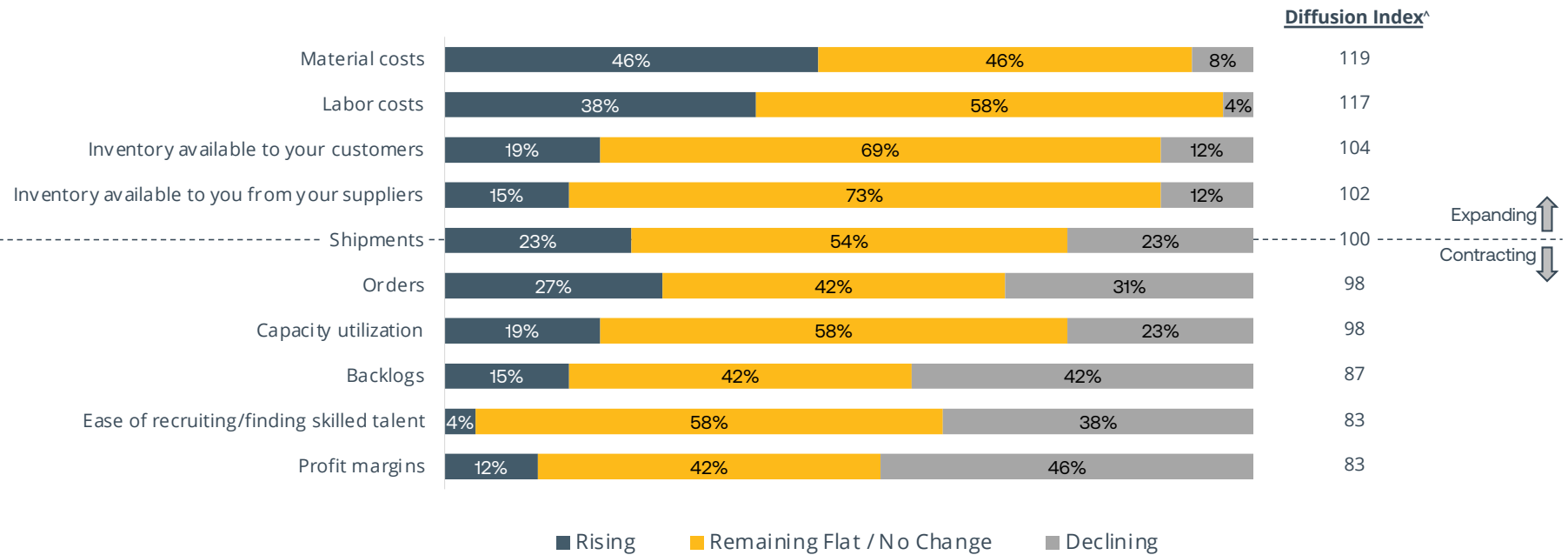
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# The View From Companies Primarily Operating in Europe



## Current Direction of Key Business Indicators

-- Primary Region: Europe --



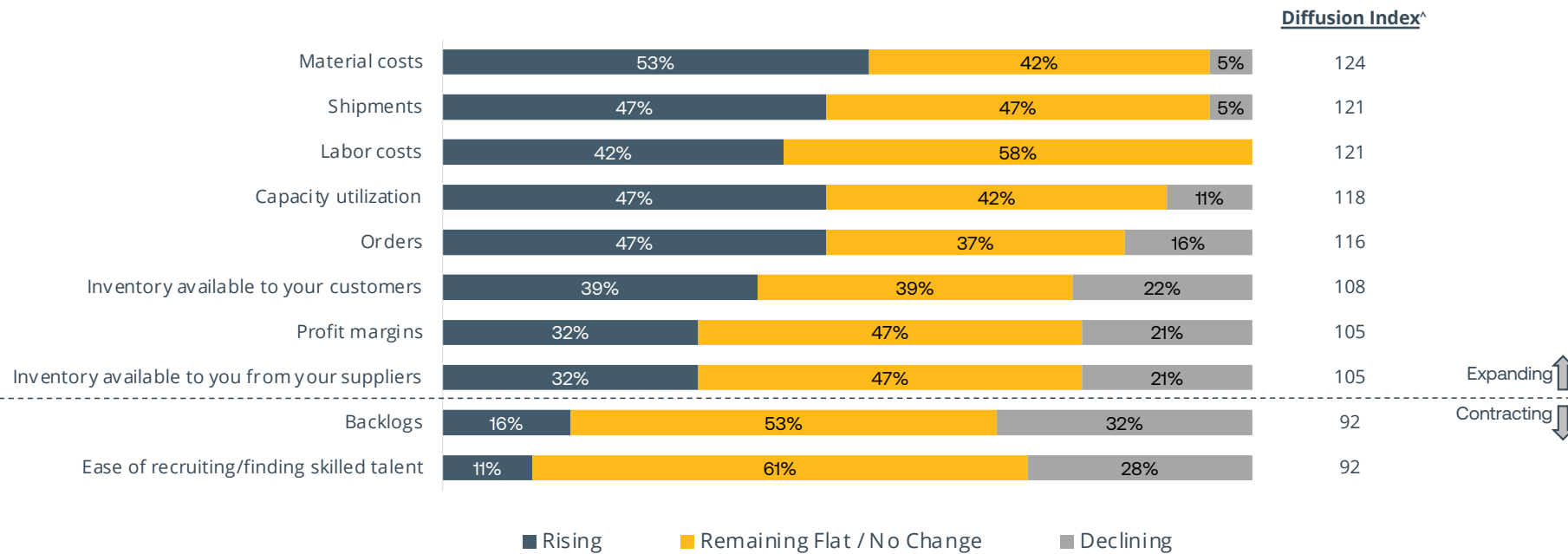
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# The View From Companies Primarily Operating in APAC



## Current Direction of Key Business Indicators

-- Primary Region: APAC --



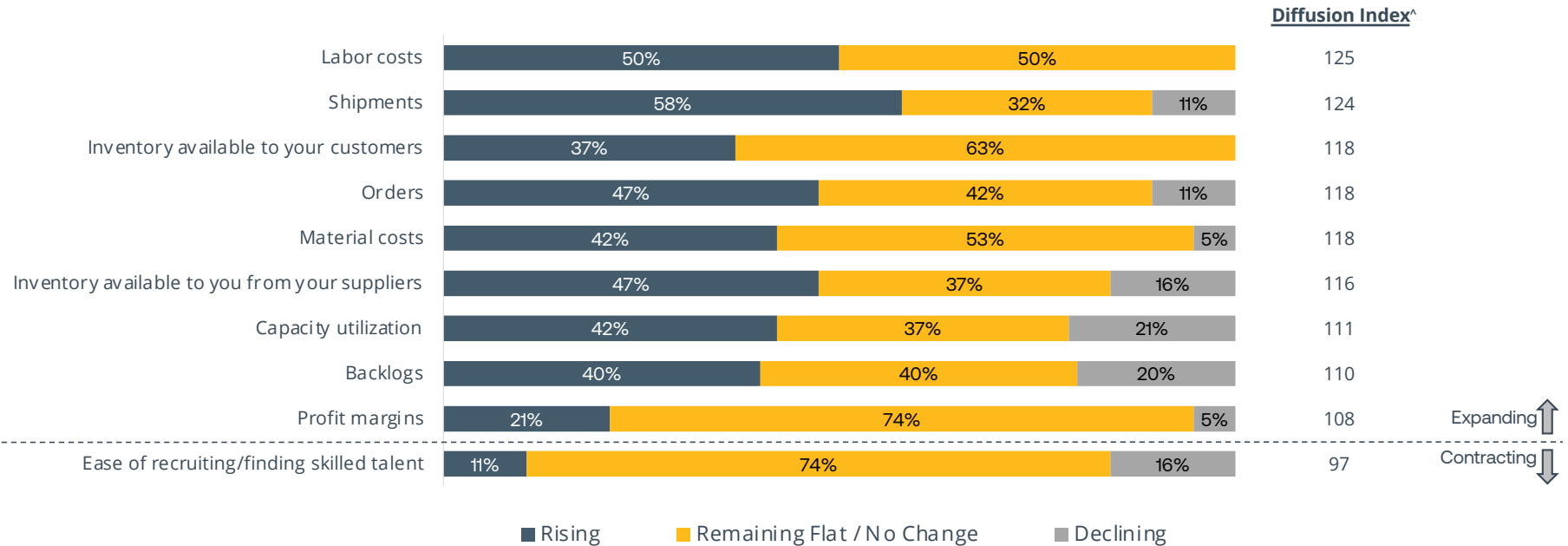
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# The View From Companies Primarily Operating Globally



## Current Direction of Key Business Indicators

-- Primary Region: Global --



<sup>^</sup>A diffusion index is a statistical measure used to detect economic turning points.



# The Outlook for the Next 6 Months



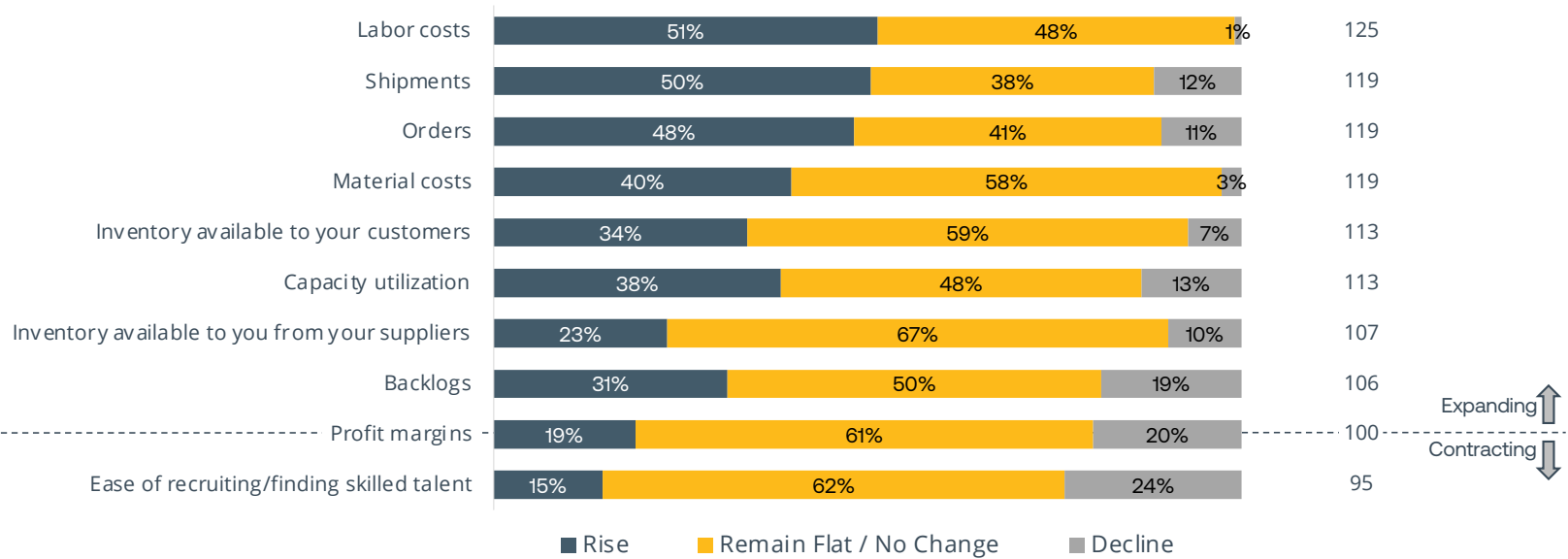
## Anticipated Direction of Key Business Indicators – Next Six Months

-- Total --

Diffusion Index<sup>^</sup>

Over the next six months, electronics manufacturers expect labor and material costs to remain high, although relatively stable.

At the same time, profit margins and backlogs are expected to rise, with recruitment challenges continuing to persist.



<sup>^</sup>A diffusion index is a statistical measure used to detect economic turning points.

# Regional Differences in the Outlook



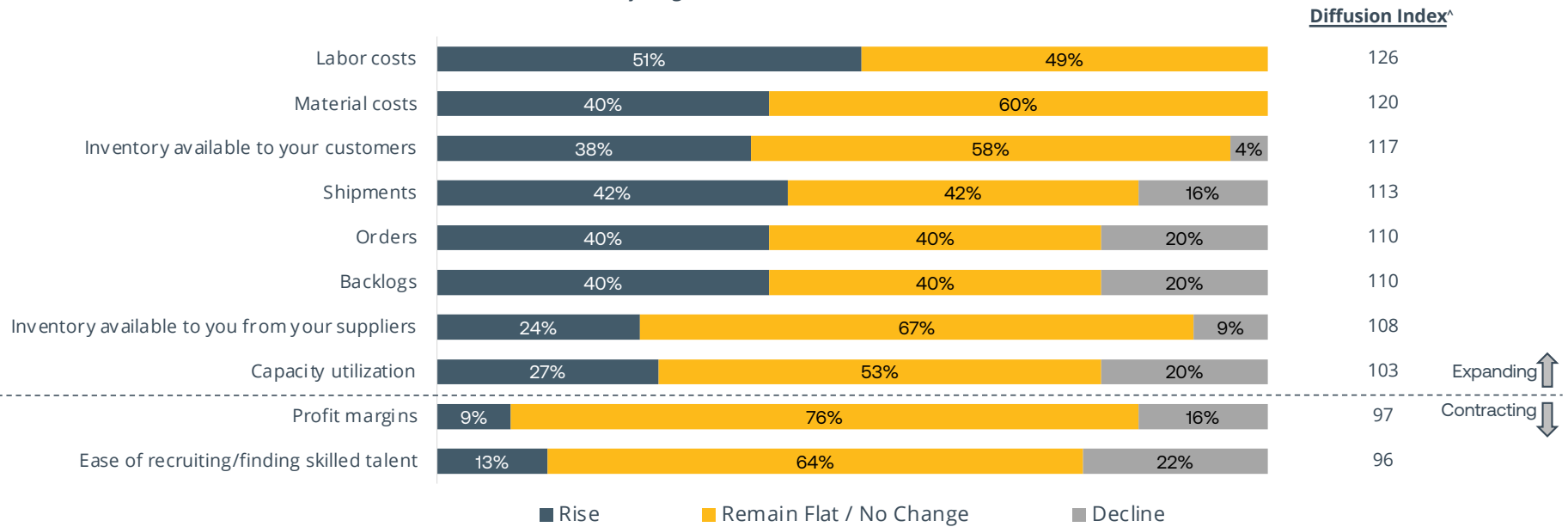
- **Electronics manufacturers in both Europe and APAC expect profit margins to decline more so over the next six months when compared to firms operating globally, while those in North America are more likely expecting profit margins to hold steady.**
  - More than a quarter (27%) of electronics manufacturers in Europe, along with nearly two-fifths (37%) of firms in APAC, anticipate profit margins to decline over the next six months, which compares to 0% of firms that operate globally.
  - At the same time, manufacturers in North America are more likely anticipating profit margins to remain flat (76%) vs. those in APAC (32%).

# The View From Companies Primarily Operating in North America



## Anticipated Direction of Key Business Indicators – Next Six Months

-- Primary Region: North America --



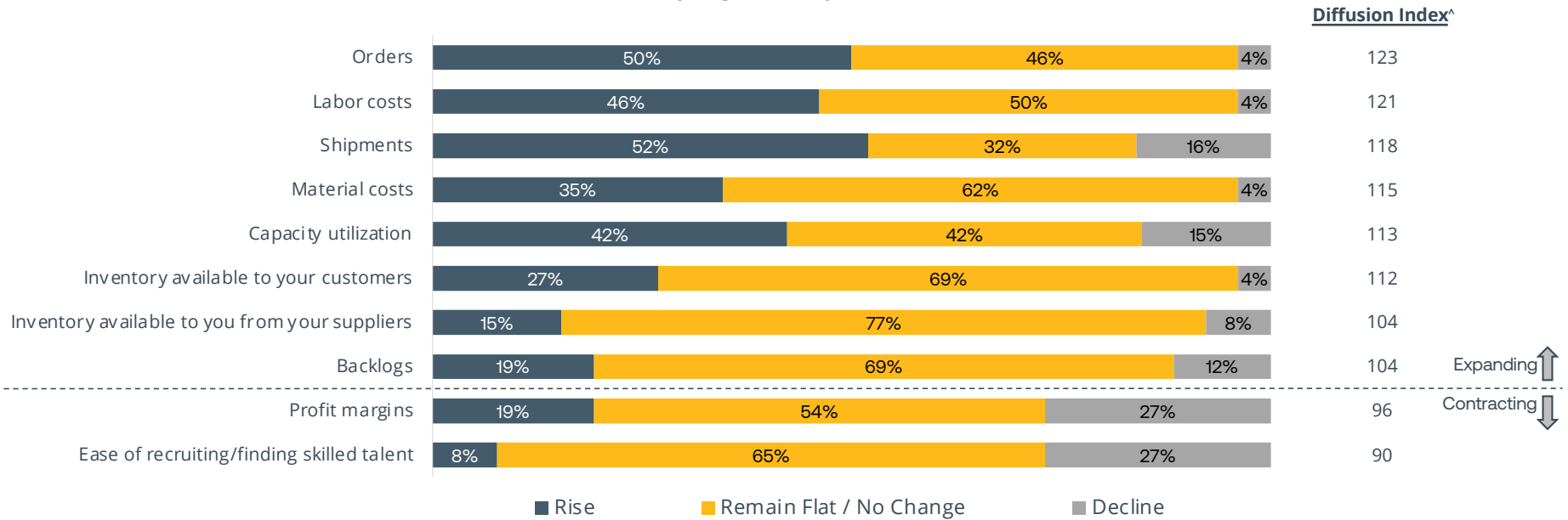
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# The View From Companies Primarily Operating in Europe



## Anticipated Direction of Key Business Indicators – Next Six Months

-- Primary Region: Europe --



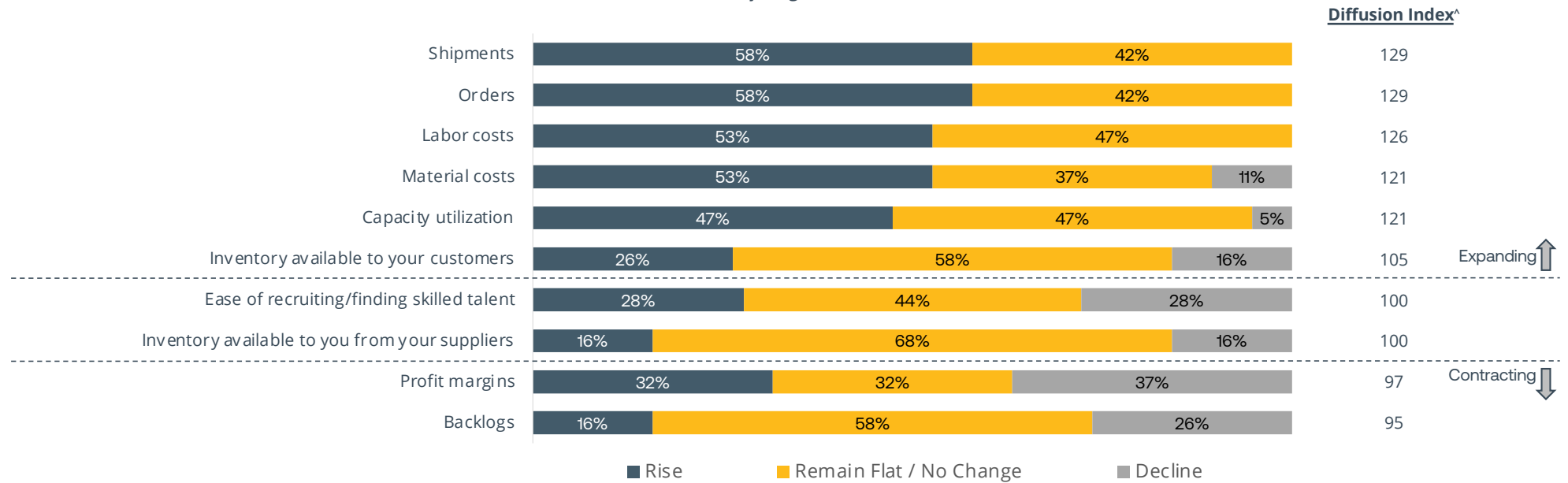
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# The View From Companies Primarily Operating in APAC



## Anticipated Direction of Key Business Indicators – Next Six Months

-- Primary Region: APAC --



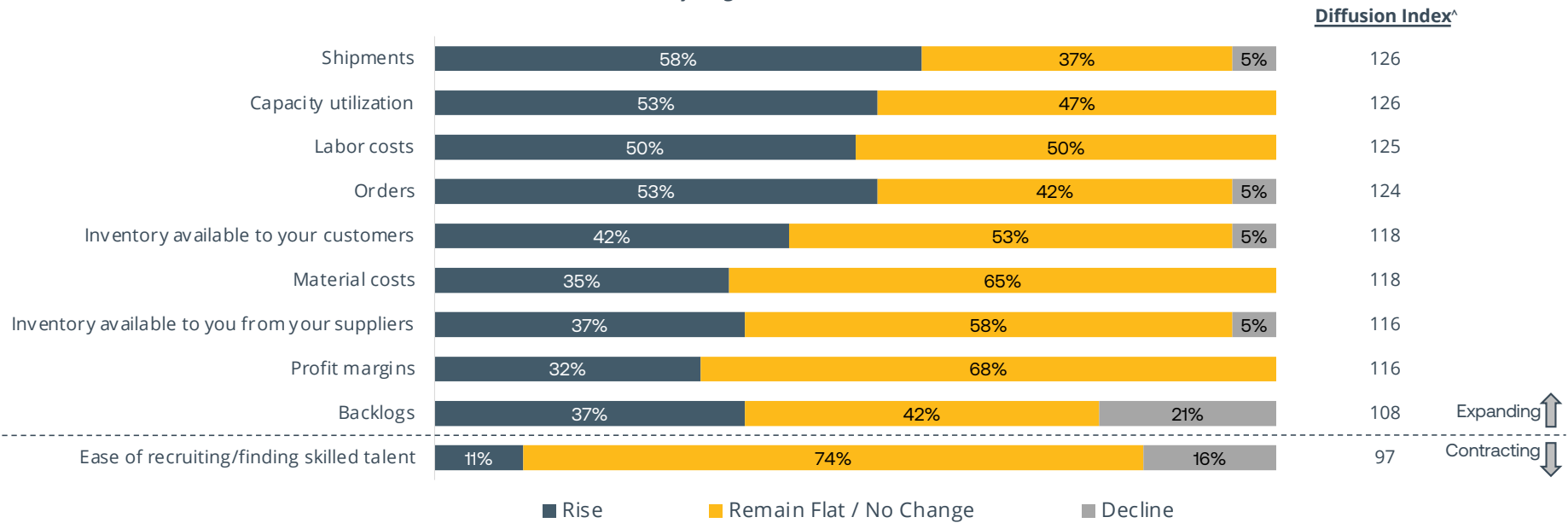
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# The View From Companies Primarily Operating Globally



## Anticipated Direction of Key Business Indicators – Next Six Months

-- Primary Region: Global --



<sup>^</sup>A diffusion index is a statistical measure used to detect economic turning points.

# Orders, Shipments, Backlogs, Capacity Utilization, Profit Margins, and Customer Inventory are Expected to Rise Over the Next Six Months



All other key business indicators are expected to remain relatively stable.

Direction of Key Business Indicators – Diffusion Index<sup>^</sup>

-- Total --

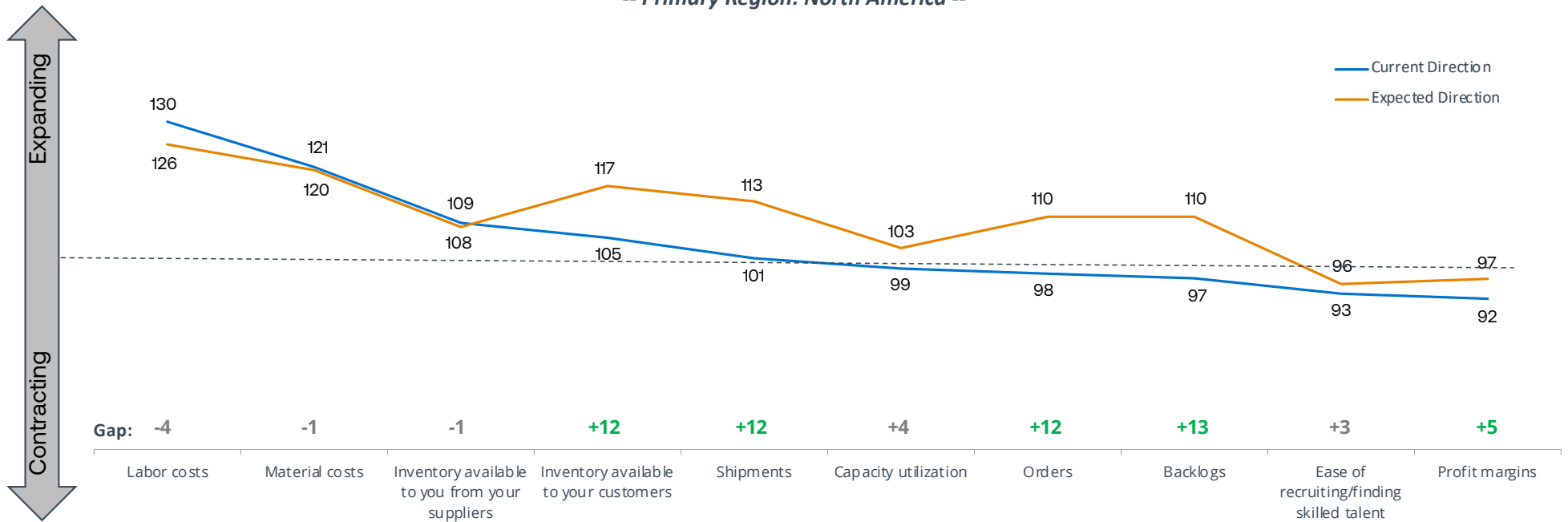


<sup>^</sup>A diffusion index is a statistical measure used to detect economic turning points.

# The View From Companies Primarily Operating in North America



Direction of Key Business Indicators – Diffusion Index<sup>^</sup>  
 -- Primary Region: North America --



<sup>^</sup>A diffusion index is a statistical measure used to detect economic turning points.



# The View From Companies Primarily Operating in Europe



Direction of Key Business Indicators – Diffusion Index<sup>^</sup>  
 -- Primary Region: Europe --

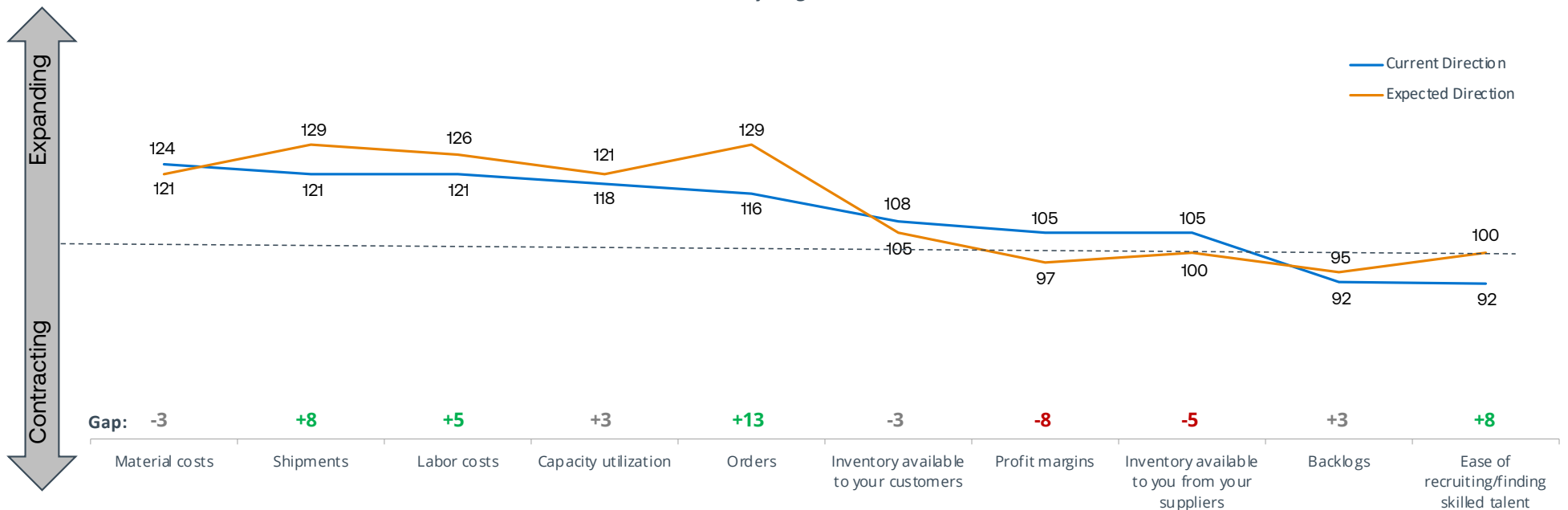


<sup>^</sup>A diffusion index is a statistical measure used to detect economic turning points.

# The View From Companies Primarily Operating in APAC



Direction of Key Business Indicators – Diffusion Index<sup>^</sup>  
 -- Primary Region: APAC --

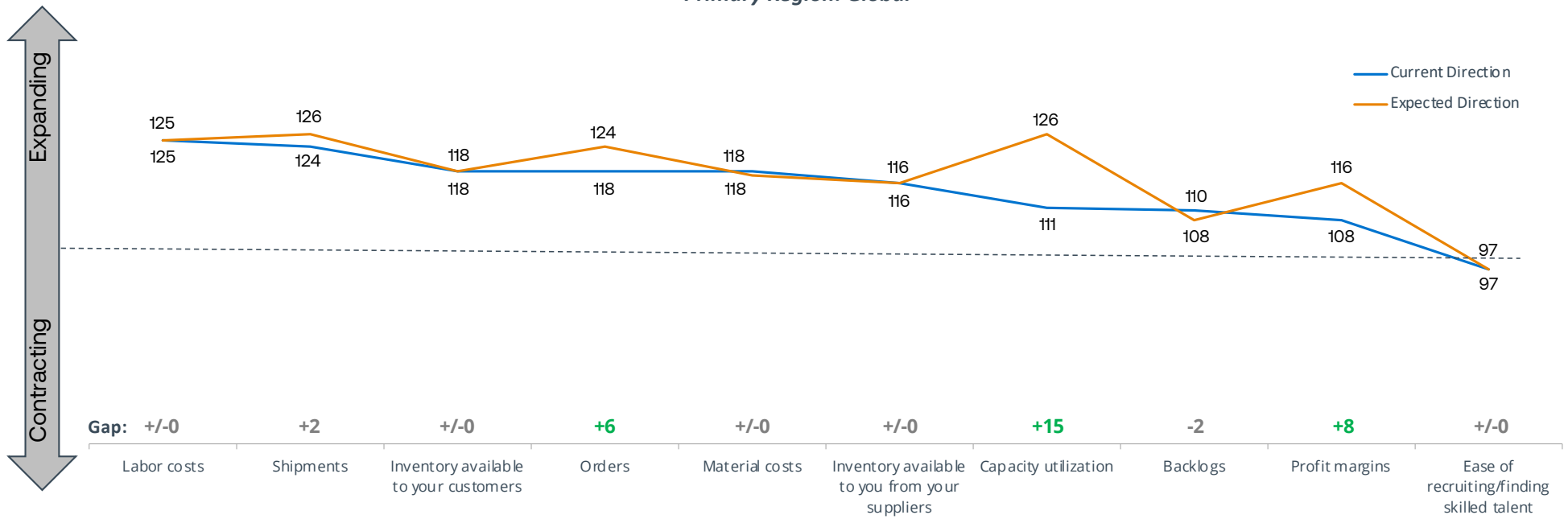


<sup>^</sup>A diffusion index is a statistical measure used to detect economic turning points.

# The View From Companies Primarily Operating Globally



Direction of Key Business Indicators – Diffusion Index<sup>^</sup>  
 -- Primary Region: Global --



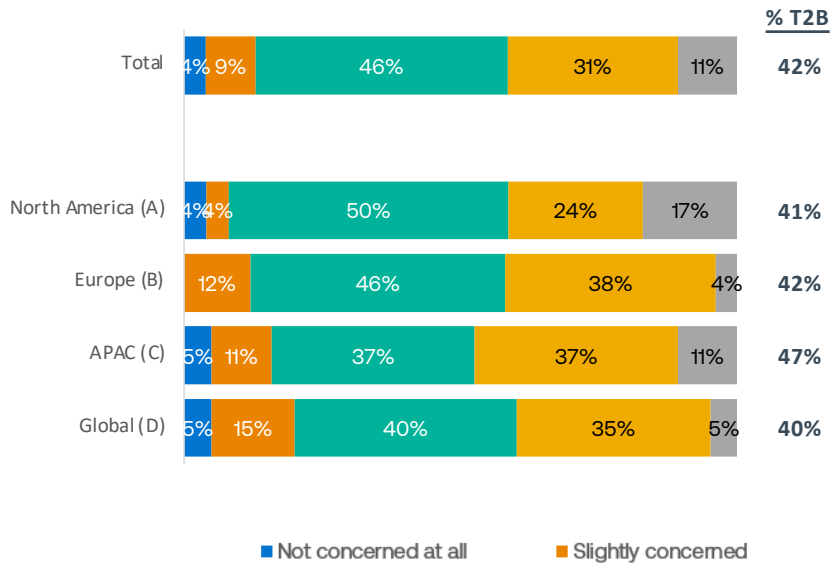
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# August 2024 Special Questions

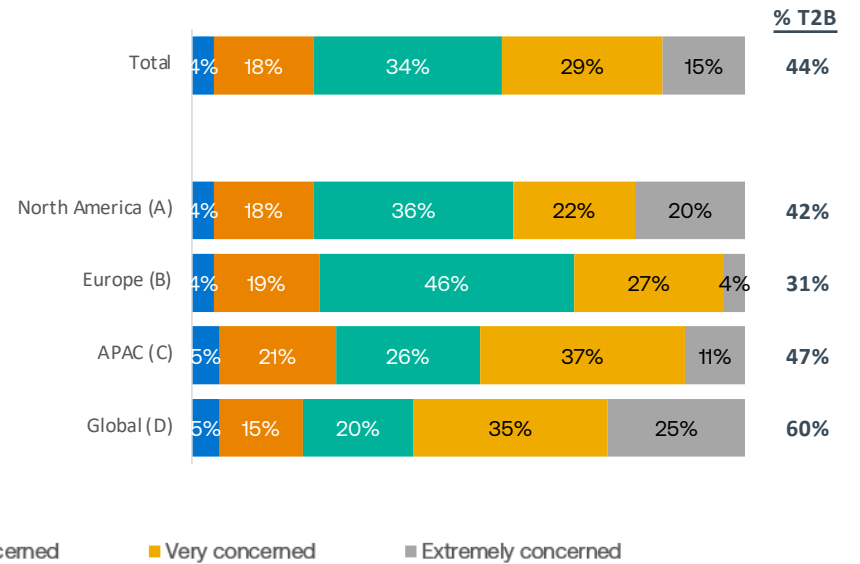
**More Than Two-Fifths of Manufacturers are “Very” or “Extremely” Concerned About Geopolitical Risks (42%) and the Impact of Trade Policies and Tariffs (44%) on Their Business, With No Significant Differences by Geographical Region**



**Level of Concern About Geopolitical Risks Affecting Business in Next 6 Months**



**Level of Concern About the Impact of Trade Policies and Tariffs on Business Operations Over the Next Year**



Q. How concerned are you about geopolitical risks affecting your business in the next six months?  
 Q. How concerned are you about the impact of trade policies and tariffs on your business operations over the next year?

A/B/C/D Statistically significant at 90% confidence interval

# Appendix

# Current Conditions Diffusion Indices

## Past 12 Month Comparisons (TOTAL)



|  | August 2023 | September 2023 | October 2023 | November 2023 | December 2023 | January 2024 | February 2024 | March 2024 | April 2024 | May 2024 | June 2024 | July 2024 | August 2024 |
|--|-------------|----------------|--------------|---------------|---------------|--------------|---------------|------------|------------|----------|-----------|-----------|-------------|
| Shipments                                      | 110         | 106            | 104          | 107           | 105           | 110          | 105           | 113        | 112        | 107      | 106       | 105       | 108         |
| Orders   | 104         | 101            | 100          | 105           | 101           | 102          | 105           | 113        | 111        | 106      | 104       | 102       | 105         |
| Profit margins                                 | 96          | 93             | 92           | 94            | 95            | 96           | 95            | 96         | 97         | 89       | 90        | 95        | 95          |
| Backlogs                                       | 98          | 90             | 91           | 96            | 94            | 94           | 94            | 98         | 101        | 99       | 97        | 93        | 96          |
| Ease of recruiting/finding skilled talent      | 92          | 89             | 88           | 87            | 88            | 88           | 89            | 90         | 92         | 92       | 91        | 92        | 91          |
| Material costs                                 | 128         | 124            | 122          | 118           | 119           | 119          | 118           | 121        | 117        | 121      | 127       | 122       | 121         |
| Labor costs                                    | 133         | 131            | 129          | 130           | 128           | 128          | 133           | 130        | 126        | 129      | 127       | 125       | 124         |
| Capacity utilization                           | 108         | 104            | 102          | 106           | 106           | 106          | 104           | 109        | 108        | 107      | 99        | 99        | 104         |
| Inventory available to you from your suppliers | 110         | 109            | 111          | 112           | 111           | 116          | 113           | 108        | 116        | 112      | 112       | 103       | 108         |
| Inventory available to your customers          | 109         | 108            | 108          | 107           | 110           | 118          | 110           | 113        | 114        | 115      | 111       | 108       | 108         |

△+5 points or more vs. previous month

△-5 points or more vs. previous month

# Outlook Diffusion Indices

## Past 12 Month Comparisons (TOTAL)



|  | August 2023 | September 2023 | October 2023 | November 2023 | December 2023 | January 2024 | February 2024 | March 2024 | April 2024 | May 2024 | June 2024 | July 2024 | August 2024 |
|--|-------------|----------------|--------------|---------------|---------------|--------------|---------------|------------|------------|----------|-----------|-----------|-------------|
| Shipments                                      | 117         | 110            | 114          | 116           | 116           | 117          | 123           | 124        | 121        | 122      | 116       | 115       | 119         |
| Orders   | 117         | 113            | 114          | 114           | 116           | 120          | 121           | 127        | 122        | 125      | 117       | 117       | 119         |
| Profit margins                                 | 104         | 100            | 100          | 102           | 100           | 105          | 103           | 106        | 101        | 101      | 100       | 96        | 100         |
| Backlogs                                       | 100         | 95             | 97           | 104           | 97            | 97           | 102           | 106        | 104        | 101      | 97        | 98        | 106         |
| Ease of recruiting/finding skilled talent      | 95          | 91             | 91           | 89            | 93            | 94           | 95            | 92         | 93         | 90       | 98        | 92        | 95          |
| Material costs                                 | 123         | 122            | 120          | 116           | 116           | 116          | 116           | 119        | 119        | 118      | 122       | 120       | 119         |
| Labor costs                                    | 126         | 129            | 128          | 132           | 130           | 129          | 129           | 127        | 128        | 124      | 122       | 121       | 125         |
| Capacity utilization                           | 115         | 114            | 111          | 114           | 114           | 117          | 116           | 124        | 117        | 117      | 115       | 113       | 113         |
| Inventory available to you from your suppliers | 113         | 113            | 113          | 112           | 114           | 116          | 113           | 111        | 110        | 112      | 110       | 106       | 107         |
| Inventory available to your customers          | 112         | 112            | 112          | 111           | 115           | 117          | 114           | 114        | 115        | 112      | 110       | 106       | 113         |

Δ+5 points or more vs. previous month

Δ-5 points or more vs. previous month



# Methodology



- > Each month, IPC surveys executives in the electronics manufacturing sector across the globe with the goal of assessing the current state of the industry.
- > The results contained herein are based upon the findings of IPC's The Current State of Electronics Manufacturing Survey, which was fielded between the dates of July 18 and July 31, 2024.





Questions? Please contact:

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